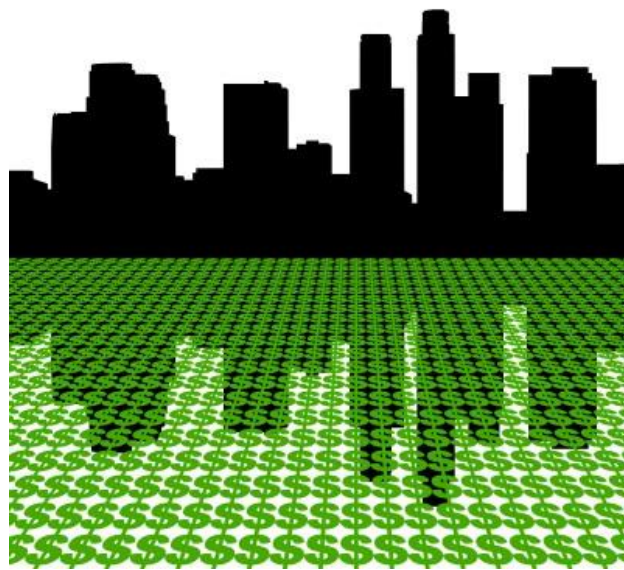


Ventures in Real Estate: The opportunities and traps of today's market



Panelists:

THERESA JONES

Chief Operating Officer, Hackman Capital Partners

LESLIE LUNDIN

Managing Partner, LBG Realty Advisors, LLC

RITA ILLIG LIEBELT

President, Illig Construction Company

DIANA M. LAING

Chief Financial Officer, Thomas Properties Group, Inc.

Broads Circle Cocktail Event

April 20, 2010

Luxe Summit Hotel

Los Angeles, CA

Panelists



THERESA JONES, Chief Operating Officer, Hackman Capital Partners

Theresa Jones serves as Chief Operating Officer and is responsible for managing Hackman Capital's resources across investment and operating disciplines, implementing the firm's long-term strategy, and running day-to-day operations. She is actively involved in the management of Hackman Capital's more than 16 million square feet of industrial and office properties across 13 states, including its lender and institutional joint venture relationships. Established in 1986, Hackman Capital has traditionally pursued opportunistic transactions and has a heavy focus in industrial properties. Its current acquisition strategy concentrates on California, and Theresa is actively involved in raising Hackman Capital's first fund, which will acquire industrial

properties on the West Coast.

From 2001 through 2007, Theresa was Chief Operating Officer for School Loans Corporation ("SLC"), a private financial services firm providing marketing, back end processing and funding resources to the student lending divisions of multiple Fortune 500 bank clients. SLC sourced and processed over \$2 billion in student loans on behalf of its clients and through its own lending facility. Theresa grew the business from inception to over 125 employees and was directly responsible for overseeing all executive staff and divisions.

Prior to her position at SLC, Theresa worked at Hackman Capital. She started her career in the early 1990's as Vice President of Business Development for the company's international auction division, where she was responsible for up to 80 equipment, real estate and complete facility transactions annually on behalf of clients, including Fortune 500 companies, financial institutions and bankruptcy trustees. Theresa developed new opportunities and markets for the company, and the division doubled revenue within a three year period.

Theresa graduated Magna Cum Laude from The University of California, Los Angeles with a degree in English. During her time at UCLA, she served as Intern at The White House and as President of the Student Alumni Association. Theresa volunteers her time on Boards and committees at UCLA and charitable organizations in Los Angeles.



LESLIE LUNDIN, Managing Partner, LBG Realty Advisors, LLC

Leslie Lundin is Managing Partner of LBG Realty Advisors, LLC, an investment vehicle Lundin co-founded to make opportunistic commercial real estate investments directly as a principal as well as in third party transactions and through distressed debt purchases.

She was formerly Senior Vice President-National Director of Originations for Inland Mortgage Capital Corporation, under the direct loan program which she formed for Inland in 1995 called REVCAP (Real Estate Venture Capital Program). In this role, she directly oversaw all of Inland Mortgage Capital's origination offices for their national direct loan program with offices in San Francisco, New York, Atlanta, Dallas and Chicago metro areas. She also directed all of the marketing of the program oversaw the pre-approval process of pending loans and was

engaged in strategic investment decisions made in determining the direction of the program. Prior to joining Inland, from 1990 to 1995, Ms. Lundin was a loan originator in the Midwest office of ITT Real Estate Services where she was originating high leverage bridge, construction and mini-perm loans for transitional deals.

Leslie was named in 2005, 2006, 2007 and 2008 as one of Southern California's Most Influential Women by Real Estate Southern California Magazine and was named by Real Estate Forum in 2009 as a Woman of Influence. She is frequently published and interviewed by industry periodicals and routinely speaks at industry conferences; ICSC, NAIOP, Crittenden, Realshares, IMN, iGlobal, Trigild, Women's Leadership Counsel, etc. She also Chairs the ICSC/NAIOP Capital Marketplace Conference held annually in New York.

Ms. Lundin's professional credentials include a Master of Science degree in Real Estate Appraisal and Investment Analysis from the University of Wisconsin-Madison as well as a Bachelor of Arts degree in Comparative Literature and Communication Arts from the University of Wisconsin-Madison with a minor in French. She is also a licensed California real estate broker.



RITA ILLIG LIEBELT, President, Illig Construction Company

A fourth generation Californian, she is a graduate of Santa Clara University with a Bachelor of Science degree in Commerce. After a banking career in commercial lending, she officially joined the family business, Illig Construction Company. She held the offices of Chief Financial Officer, Senior Vice President, and was elected President in 1998.

Under Rita's direction, Illig Construction Company employs a skilled and dedicated team that has mastered the talents of overcoming tight budgets, aggressive schedules, difficult job site logistics and work in occupied spaces with minimal disruption to the client. Illig Construction's projects include mid rise office buildings such as Paramount Studios, IBEV and The Animation Guild; private school projects for The Chandler School, La Salle High School and Pepperdine University; new church buildings for St. Philip Benizi, First Church of Christ, Scientist; high end retail stores for Christian Dior, Louis Vuitton and Lladró and restoration of historical landmarks such as the Beverly Hills City Hall, Margaret Herrick Film Library & Hollywood Roosevelt Hotel. For additional project information please refer to the Illig Construction Company website at www.illigconstruct.com.

Dedicated to her community, Rita's involvements include:

- Central City Association – Executive Director
- Boy Scouts of America Los Angeles Area Council – President and Asset Committee Chair
- Gonzaga University – Board of Trustees
- Flintridge Sacred Heart Academy – Board of Directors
- Legatus, Pasadena Chapter – Director & Past President
- Legatus, International – Board of Governors and Executive Committee
- Los Angeles City Blue Ribbon Committee on Public Safety Infrastructure – Member
- Library Foundation of Los Angeles – Past Director, Officer & Investment Committee Chair
- Construction Industry Distinguished Good Scout Award - Recipient



DIANA M. LAING, Chief Financial Officer, Thomas Properties Group, Inc.

Diana M. Laing is Chief Financial Officer of Thomas Properties Group, Inc., a real estate operating company and institutional investment manager focused on the development, acquisition, operation and ownership of commercial properties throughout the United States.

Ms. Laing's real estate industry experience includes finance, capital markets, strategic planning, budgeting and financial reporting. Ms. Laing served as Executive Vice President, Chief Financial Officer and Treasurer of Arden Realty, Inc., a publicly traded real estate investment trust that was the largest owner and operator of commercial office properties in Southern California. She also served as Executive Vice President, Chief Financial Officer and Treasurer of Southwest Property Trust, a publicly traded real estate investment trust

that owned multi-family properties throughout the southwestern United States. Ms. Laing began her career as an auditor with Arthur Andersen & Company.

She is a member of the Board of Directors of the Big Brothers/Big Sisters of Los Angeles and the Inland Empire.

Agenda

5:30-6:30 pm	Networking and cocktails
6:30-6:45 pm	Introductions and Lessons from the Field: Darya Allen-Attar, Founder & Chairwoman, Broads Circle
6:45-7:30 pm	Panel presentations
7:30-7:45 pm	Q&A and Closing Comments
7:45-9:30 pm	Private Premium Members' Dinner to follow cocktail event (invitation only)

Upcoming Events

- **May 5** – Women in the C-Suite: Cocktail Event at the Luxe Hotel (*Tickets on sale now*)

Panelists: JULIA GOUW, Vice Chairman and President of East West Bancorp; Maria Contreras-Sweet, CEO, Promerica Bank; Jan Cloyde, President, Grandpoint Capital

- **June 10** – Women in Health Care: Luncheon at the Luxe Hotel at noon
Driving Revenue and Growing Capital, while building a world Class Health Center

Speaker: Lou Lazatin, President and CEO, St. John's Health Center

- **July 22** – When Your Looks Can Make You A Million: Summer Soirée Cocktail Event

Mark your calendar and plan on joining us for this fabulous summer evening co-ed cocktail event. Our panel will include women who have received "million dollar" makeovers prior to the event. They will share their experiences about how their new image impacted their business. The professionals responsible for the makeovers include image consultants and skin/hair/makeup artists. They will join the panelists to explain what was involved in each makeover and share valuable tips - don't miss out!

Visit our web site at www.BroadsCircle.com to view details and register for upcoming events.

About Broads Circle

Broads Circle is all about MONEY and POWER for Women. Our mission is to connect senior level business women (C-level executives, partners, business owners and industry leaders) in a meaningful way. We believe that successful, impactful, powerful people have strong networks. They draw on these networks in driving revenue and growing capital for themselves and their organizations. Our events provide opportunities for exceptional women in Los Angeles to meet and create high quality money and power connections.

We are accepting applications for Premium Membership to Broads Circle. The criteria for membership approval are based on professional achievements and the ability and willingness to help drive revenue and grow capital for other members.

Please visit us online at www.BroadsCircle.com to learn more about membership.

Questions? Contact kim@broadsircle.com for assistance.